

Job Advertisement

The ShibataFenderTeam Group is the leading international fender manufacturer with 50+ years of group experience in fender production, +130,000 fenders in service and 90+ years of experience in the production of rubber products. SFT, headquartered in Hamburg, Germany, handles design, manufacturing (steel, foam, PE) and international sales, generating a revenue of about 55million USD with their +80 employees around the world. Our regional offices facilitate the local contact to customers and are located in the US, Malaysia, Spain and The Netherlands. They are supported by a large network of well-established local representatives on six continents. Direct contact between all our employees and partners plays a vital role in our group's development. Our experience has earned us a reputation as a dependable partner in the international ports, harbors, and waterways market.

Position

We are looking for a proactive candidate as **Sales Assistant** to support the sales of our technical engineered products requiring detailed consulting.

Responsibilities

- Prepare calculations and quotations for projects
- Study customer requests and obtain additional information
- Customer support and establishment of long-term customer relations
- Request technical data and drawings
- Prepare project files
- Follow up on projects and requests by phone and email

Requirements

- Successfully completed vocational training, preferably Wholesale and Trade with emphasis on foreign trade
- First professional experience in international sales or export business advantageous
- Fluent in German and English, other languages advantageous
- Good technical understanding
- Open minded, proactive, team player
- Customer and service-oriented

It is our goal to develop long-term relationships with our employees. Everybody is an important part of our international team. We offer a goal oriented compensation package, training opportunities and an open-minded work environment.

Talented newcomers from other industries are very welcome to send their application.

Claudia Cohrt (HR Assistant) is looking forward to receive your application: c.cohrt@sft.group