

ShibataFenderTeam is the leading global fender manufacturer, headquartered in Germany, with regional offices in the US, Malaysia, Spain and The Netherlands, and production facilities in Malaysia, Japan, Germany and Spain. We are a specialist for customized fender solutions protecting vessels, port infrastructure and people. A strong focus lies on in-house engineering and manufacturing to offer high quality products at competitive prices. With the full range of marine rubber and foam fender products, we are a key player in the industry.

After many years of experience we have gained a reputation as a dependable partner in the international maritime world.

SALES ASSISTANT

POSITION

We are looking for a proactive candidate as Sales Assistant to support the sales of our technical engineered products requiring detailed consulting, mainly covering Latin America territories.

YOUR RESPONSIBILITIES

- Prepare calculations and quotations for projects
- Study customer requests and obtain additional information
- Customer support and establishment of long-term customer relations
- Request technical data and drawings
- Prepare project files
- Follow up on projects and requests by phone and email

OUR REQUIREMENTS

- Experience in technical B2B or industrial sales advantageous
- Technical background advantageous
- First professional experience in international sales or export business advantageous
- Fluent in English, Portuguese advantageous
- Good technical understanding
- Open minded, proactive, team player
- Customer and service-oriented

It is our goal to develop long-term relationships with our employees. Everybody is an important part of our international team. We offer a goal oriented compensation package, training opportunities and an open-minded work environment.

Talented newcomers from other industries are very welcome to send their application.

CONTACT.

Dr. Moritz Tauschwitz (Head of Group HR & Legal) is looking forward to receive your application:

m.tauschwitz@shibata-fender.team

ShibataFenderTeam Spain SLU

Av/ Amado Granell Mesado no. 75

5ª Planta, oficina 5L, 46013 Valencia, Spain