

**ShibataFenderTeam** is an international fender supplier and manufacturer, headquartered in Germany with regional offices in the US, France, Spain, and Asia and a large network of well-established local representatives on six continents. They are a specialist for customized fender solutions protecting people, ships and port infrastructure. A strong focus lies on in-house manufacturing and high-quality products at competitive prices. Offering the full range of marine fender products, they are one of the key players in the industry. After many years of experience they have gained a reputation as a dependable partner in the international port, harbor, and waterways market.

# INTERNSHIP – SALES TRAINEE

(start immediately)

## DESCRIPTION

We are looking for an ambitious applicant who is interested in supporting our **Sales Engineering** in our office in **Valencia/Spain**. The internship is scheduled for a period of **maximum 12 months** (start: as soon as possible).

If you would like to be trained by a motivated and dedicated team and are interested in working for an internationally operating and well established company you are herewith invited to submit your application.

The main task is to support our team in all technical administration such as:

- ▶ Preparing quotations and technical reports
- ▶ Developing smart engineering alternatives and fender solutions
- ▶ Handling technical documentations

There is however a particular focus on **International Sales** where you will work and communicate with customers, suppliers, and colleagues from all around the world on a daily basis.

Based on candidate's skills and interests, we offer the possibility to spend parts of the internship at our office in the US.

Our employees are responsible individuals who aim to be an integral part of our team and enjoy to be given responsibility for handling projects on their own guided by skilled colleagues.

## REQUIREMENTS

- ▶ Student in last course of studies for a degree in International Business
- ▶ Native Spanish, excellent oral and writing skills in English, other languages (e.g. German or French) advantageous
- ▶ Experience with AutoCAD, drawings and technical specifications advantageous
- ▶ Open minded, pro-active and career ambitious
- ▶ Interested in international trade

It is company policy to offer jobs with excellent career perspectives to each successful and qualified graduate.

## CONTACT.

If you are interested in this internship, please send your application to Eduardo Rodero (Senior Sales Engineer) at [e.rodero@shibata-fender.team](mailto:e.rodero@shibata-fender.team)

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